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Appointment of Chief Revenue Officer and General Manager – Viking Residential

The Nationwise Group Appoints Industry Leader James Angus as Chief Revenue Officer and General Manager – Viking Residential

The Nationwise Group, a leading financial services provider offering an extensive range of solutions for the Australian retail and wholesale markets, is pleased to announce the appointment of James Angus as Chief Revenue Officer and General Manager – Viking Residential, a newly established position within the organization. In this role, James will spearhead the execution of Nationwise's long-term growth strategy, focusing on identifying new market opportunities within third-party distribution channels.



With over 25 years of distinguished experience in the financial services sector across Australia, Canada, and the United States, Mr. Angus brings a wealth of expertise to his new role. Before joining Nationwise, James enjoyed a successful 16 years at Macquarie Bank, followed by four years at Bluestone Home Loans. During his tenure at both organisations, James was instrumental in devising and implementing sales strategies for third-party mortgage distribution, driving substantial growth through broker and intermediary channels. Additionally, James served as a Non-Executive Director at Connective for four years.

Gus Kininmont, CEO of Nationwise, expressed his enthusiasm about James Angus joining the firm, stating, "James' remarkable track record of driving revenue growth at organisations like Macquarie Bank makes him an invaluable addition to our team. With James on board, we are poised to further enhance our market position, driving scale and revenue growth and cementing our leadership in The Nationwise Group and Viking Aggregation."

Commenting on his appointment, Mr. Angus highlighted the unique position of Nationwise and Viking in providing comprehensive end-to-end solutions for brokers across asset finance, commercial, and residential lending. He expressed his excitement about contributing to the evolution of Nationwise's business model and enhancing offerings for brokers and consumers alike.

James Angus officially assumed his role with Nationwise on Wednesday, 3rd April, marking the beginning of a new chapter in the firm's journey towards continued growth and innovation.

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